



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

June 19, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$81,299	37
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$33,476	15
Hatton, Catherine E.	Long Island Insurance Solutions	\$32,887	19
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Ahlbum, Tim	Health Coverage Solutions	\$26,244	5
AmeriLife		\$22,385	29
Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,404	9
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$18,852	2
Centerstone Insurance & Financial Svcs.		\$17,507	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$15,587	7
Schwartz, Richard S.	Insurance Center of S. Florida	\$14,727	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$13,509	8
Wroblewski, Robert M.	SOS Insurance Group	\$12,865	5
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$12,769	3
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$12,515	6
Barta, Devin M.	Barta Insurance Agency	\$11,976	5
Clark, John W.	Senior Solutions Insurance Agency	\$11,894	9
Olguin, Loren A.	Olguin Insurance Agency	\$10,994	2
Jetter, Art	Art Jetter & Company, Inc.	\$10,236	1
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Concklin, Ron	Rosenberg-Concklin, Inc.	\$9,557	6
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$9,000	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$8,348	2
American Eagle Consultants, Inc.		\$7,679	4
Smith, Robert J.	New World Associates, Inc.	\$7,536	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$7,235	2
Agent Pipeline, Inc.		\$6,899	2
Carran, John S.	Carran Insurance Agency	\$6,263	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,760	1



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#### Bronze Producers (\$2,500 - \$5,000)

Abbatiello, Vincent	Mainstay Retirement Solutions	\$4,956	2
Benaim, Eduardo	Benaim Insurance Agency	\$4,811	1
Cancio, Maria	Cancio Insurance Agency	\$4,811	1
Savage, Gina	Savage Insurance Agency	\$4,811	1
Heller, Mark	Heller Insurance Agency	\$4,775	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,717	3
Schwartz, Scott J.	Insurance Protection Services	\$4,608	1
Burke, April L.	Burke Insurance Agency	\$4,430	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$4,381	3
Lobdell, Deborah H.	Lobdell Insurance Agency	\$4,284	2
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,999	2
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,804	1
Zeller, Michael	Zeller Insurance Agency	\$3,768	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$3,764	4
Maisto, Stephen	Senior Health Solutions	\$3,720	3
Geldin, George J.	Geldin Insurance Agency	\$3,696	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$3,444	1
Platinum Choice Healthcare		\$3,396	1
Aurora, Harbans S.	Aurora Insurance Agency	\$3,276	1
Zion, Joseph S.	Zion Insurance Agency	\$3,276	1
Professional Group Plans, Inc.		\$3,221	2
Stiffler, Harold	Stiffler Insurance Agency	\$3,144	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,139	2
Spak, Robert I.	Spak Insurance Agency	\$3,108	1
Dixon, Beverly	Dixon Insurance Agency	\$3,107	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,096	1
AMAC Senior Resources Network		\$3,084	1
Petruska, Edward	Petruska Insurance Agency	\$3,080	1
Futurity First Insurance Group, Inc.		\$2,964	2
Eppy, Joseph	Eppy Insurance Agency	\$2,927	1
Katlin, Andrew	Katlin Insurance Agency	\$2,927	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$2,848	1
Lerner, Stanford J.	Lerner Insurance Agency	\$2,844	1
Posner, Glenn F.	Posner Insurance Agency	\$2,747	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$2,687	1
Maisonet, Joseph	Maisonet Insurance Agency	\$2,676	1
Tharp, James E.	Tharp Insurance Agency	\$2,592	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$2,556	1
Williams, Gilbert S.	Williams Insurance Agency	\$2,547	1
Rosati, Lisa	Rosati Insurance Agency	\$2,508	2



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

June 19, 2016

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC	\$18,468
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### Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$12,312	Polanco, Robyn R.	\$10,236
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### Silver Producers (\$5,000 - \$10,000)

Hargis, Mark D.	\$9,302	Aarons, Neill	\$6,384
Caravousanos, George J. Jr.	\$9,000	Graham, Christopher N., CLU	\$6,167
Becker, Gary S.	\$8,028	Roberts, Michael D.	\$6,143
Friedman, Michael D.	\$7,536	Jennings, Christopher G.	\$6,120
Smith, Robert J.	\$7,536	Guyette, James V.	\$5,796
Sachs, Kerry	\$7,163	Wiedersum, Bryan F.	\$5,760
Palmer, Casey V.	\$7,115	Gilbert, Brian	\$5,604
Bono, Peter F.	\$7,003	Catron, Edward A.	\$5,496
Gratzon, Peter	\$6,612	Hatton, Catherine E.	\$5,248
Gladden, Paul M.	\$6,551	Ripoll, Glenn A.	\$5,124
Stevens, Jason	\$6,467	Greer, Michael	\$5,004

### Bronze Producers (\$2,500 - \$5,000)

Kraus, Bernard	\$4,956	Aurora, Harbans S.	\$3,276
Szarf, Rosa	\$4,811	Neese, Alan P.	\$3,276
Heller, Mark	\$4,775	Strulowitz, Larry	\$3,276
Martorella, Elizabeth	\$4,656	Zion, Joseph S.	\$3,276
Schwartz, Scott J.	\$4,608	Franco, Salvador	\$3,272
Carran, John S.	\$4,415	Mangini, Nicholas L.	\$3,228
Gold, Matthew	\$4,152	Dillow, David S.	\$3,191
Hooker, Thad N.	\$3,948	Rapini, Duane M.	\$3,187
Jaffe, Joseph A.	\$3,888	Green, Charles L.	\$3,108
Ahlbum, Jon	\$3,828	Spak, Robert I.	\$3,108
Borenstein, Jadzia	\$3,828	Travis, Ann	\$3,108
Hoyek, Pete N.	\$3,804	Weinstein, Sanford E.	\$3,108
Zeller, Michael	\$3,768	Dixon, Beverly	\$3,107
Geldin, George J.	\$3,696	Douglas, Bonnie R.	\$3,107
Dyess, William R.	\$3,651	Finkelstein, Sara	\$3,096
Simon, Julie	\$3,564	Keiffert, Greg N.	\$3,084
Jacobson, Sandy A.	\$3,563	Petruska, Edward R.	\$3,080
Ranney, Eugene	\$3,528	Kornbluh, Gary N.	\$3,024
Lembcke, Julia	\$3,480	Holdren, Theone	\$2,975
Major, Victoria A.	\$3,480	Miller, Errohl	\$2,928
Higgins, Suzanne M.	\$3,444	Glickman, Abraham	\$2,927
Bock, Frederick	\$3,396	Slovitt, Edwin J.	\$2,927



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

June 19, 2016

Gerner, Karen C.	\$2,916	Steiner, Marcia K.	\$2,844
Cafone, Louis	\$2,891	Greenberg, Richard A.	\$2,843
Wilgus, Allison M.	\$2,848	Richard, Paul	\$2,760
MacHt, Richard	\$2,846	Heaslip, Christopher	\$2,759
Barta, Devin M.	\$2,844	Posner, Glenn F.	\$2,747
Burke, April L.	\$2,844	Dworkin, Earl D.	\$2,687
Chevrier, Alain G.	\$2,844	Maguire, Richard	\$2,676
Cosnahan, Frank	\$2,844	Abbatiello, Vincent	\$2,628
Derevensky, Jackie	\$2,844	Tharp, James E.	\$2,592
Greene, Marcia	\$2,844	Rutstein, Michael W.	\$2,556
Mangini, Rosemary	\$2,844	Williams, Gilbert S.	\$2,547
McKnight, Robert J.	\$2,844		